

# MARKET LEADERS IN THE SALE OF PRIVATELY OWNED BUSINESSES

## Who We Are

BCMS is a family-owned boutique investment bank that specializes in advising owners of middle-market companies on sale transactions.

Founded in the UK in 1989, the Firm has 260+ professionals operating from offices worldwide, including the United States, United Kingdom, Switzerland and Israel.

BCMS has successfully completed **more than 600 transactions globally in the past ten years**, making us one of the world's leading sell-side advisors to private companies.

As a family-owned and privately-held firm, we understand the challenges private business owners face when considering a positive change to the status quo.

Through a combination of a proven transaction process, rigorous methodology for identifying and contacting potential buyers, experienced M&A professionals and a global reach, BCMS assists private owners to maximize the sale price of their business and achieve the best available terms.

## Why BCMS

- Exclusive focus on selling privately held companies
- Middle market concentration
- Global reach (23 offices worldwide) and significant experience in completing cross-border transactions
- Broad sector expertise
- Experienced team of senior investment banking professionals

## Selected Industry Coverage and Experience

Aerospace & Defense  
Business & Financial Services  
Consumer Goods & Retail  
Energy  
Healthcare  
Industrials  
Distribution

Manufacturing  
Media / Advertising  
Real Estate  
Technology  
Telecommunications  
Transportation & Logistics

## Thinking about selling your company?

For more information on how BCMS can help you maximize its value, contact us at:

**t: 888.413.2267**

**e: [meetings@bcmscorp.com](mailto:meetings@bcmscorp.com)**

## North America Offices

### New York

747 Third Avenue, 27<sup>th</sup> Floor  
New York, NY 10017

### Fort Worth

Wells Fargo Tower  
201 Main Street, Suite 1201  
Fort Worth, TX 76102

### Los Angeles

5757 Wilshire Boulevard, Suite 479  
Los Angeles, CA 90036

### Cleveland

6100 Oak Tree Boulevard, Suite 200  
Independence, OH 44131

### Toronto

4950 Yonge Street, Suite 2200  
Toronto, Ontario M2N 6K1

# WHY BCMS?

Our uniquely comprehensive approach means we find the best buyer for your business.

**74,000+** conversations with buyers per year

**150+**  
million

companies  
in our databases

Meetings with buyers  
per year

**1,200**

**8,300**

signed NDAs with prospective buyers  
per year

Average number of prospective buyers  
for each client

**190**

**600+** worldwide deals over the last decade



Founded in  
**1989**

**23** offices  
worldwide

**260+**  
specialist  
employees



**26**  
different  
languages  
spoken